

# Helping those in hardship 

ANNUAL REPORT AND ACCOUNTS
1st APRIL 2022-31st MARCH 2023

## Start Up Stirling Annual Report and Accounts

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## Start Up Stirling Charity Information

Charity Number
SC035477

## Registered Address

16B Whitehouse Road Springkerse Industrial Estate
Stirling
FK7 7SP
Website
http://www.startupstirling.org.uk

Bankers
Co-operative Bank
Nationwide Building Society
Charity Bank

## About Us - Aims \& Objectives

The organisation's purposes are:
The relief of poverty; the prevention or relief of suffering and distress caused by poverty through the compassionate provision of food and other practical support and services required by the communities we serve in the Stirling Council area, working in partnership with other regional agencies while maintaining the dignity of our beneficiaries.

## Start Up Stirling Board of Trustees

The following persons served as Trustees of the charity during the period $1^{\text {st }}$ April 2022 to $31^{\text {st }}$ March 2023.
Persons noted as a 'Current Trustee' are members of the Board of Trustees at the reporting date (31 ${ }^{\text {st }}$ March 2023).

Angus MacVicar is now Convenor and was appointed to the role after the reporting period.

| Current Trustee | Official Role in 2022/23 | Appointed |
| :---: | :---: | :---: |
| Bob Gil <br> Hazel Martin <br> Mark Aspinwall <br> Fiona Martin <br> Angus MacVicar <br> Helen Walker <br> Jan Brown <br> Neil Aitkenhead | Convenor <br> Secretary <br> Treasurer | 9th Dec 2020 <br> $6^{\text {th }}$ May 2020 <br> $9^{\text {th }}$ Dec 2020 <br> $1^{\text {st }}$ May 2023 <br> $8^{\text {th }}$ Sep 2022 <br> $8^{\text {th }}$ Sep 2022 <br> $11^{\text {th }}$ Aug 2022 <br> $11^{\text {th }}$ Aug 2022 |
| Former Trustee | Official Role in 2022/23 | Resigned |
| Anthony Birch <br> James Bull <br> Elise Ferguson <br> Fiona Wilson <br> Justin Barnes <br> Rory Traynor | Convenor | 23rc Nov 2022 <br> $23^{\text {rc }}$ Nov 2022 <br> 16 th Mar 2023 <br> $14^{\text {th }}$ Jul 2022 <br> $14^{\text {th }}$ Jul 2022 <br> 19th $\operatorname{Dec} 2022$ |

## Message from our Convenor

The last year has been a difficult one for many people. Financial inflation has impacted adversely on the cost of food, travel and the ability to heat homes. Many people on fixed incomes have had to make hard choices about affording to heat their homes or to buy food which has resulted in a substantial increase in the numbers requiring the assistance of our services. Fortunately, we have been able to rise to the challenge thanks in no small measure to the skill and energy of our staff and to the willingness of numerous volunteers to give of their time that we have been able to do so. At the same time, donations of food and cash have also held up over the period and this has enabled us to maintain the range and quality of the services to our clients. I am extremely grateful for the efforts and generosity of individual donors, local organisations and businesses and funding organisations that have allowed us to provide a range of good quality and essential services to those in need across Stirlingshire.

Last year my predecessor, Bob Gil reported on the adaptation of various services that allowed us to continue to operate for the benefit of clients during the COVID Pandemic. In recognition of that flexibility and also to mark 25 years of continuous voluntary service to the community, Start Up Stirling was awarded the Queen's Award for Voluntary Service. This is an extremely prestigious award and we were both delighted and honoured to be recognised in this way.


All of our services have now returned to pre-pandemic modes of delivery but we have an eye to the future and we are seeking to develop new areas of work and methods of delivery to clients. Start Up Stirling will rise to the challenge of delivering additional services to clients but only through the continued support and generosity of individuals, local donor businesses and funding organisations. Consequently, we will seek new opportunities and partnerships with local organisations and businesses to develop the sustainability and continued relevancy of our services.

Angus MacVicar
Convenor

## Message from our General Manager

Our dedicated team of staff and volunteers continue to deliver our invaluable services to an ever-changing landscape of clients coming to us during the cost of living crisis.
Over the last year we have taken very positive steps towards extending our reach to all the rural eastern villages and the north, where we established community hubs in Killin and Callander.

Start Up Stirling has been part of the fabric of the Stirling Council Area for nearly 30 years, and we are immensely grateful to everyone for their continued support, without which, we could not provide
 the services to our client group.

Andy Ireland
General Manager

## Our Services - What we do and how it helps those in hardship

Start Up Stirling provides a portfolio of key services to individuals and families experiencing hardship in the Stirling area. The organisation has been operating in the area since 1994, when a group of local churches came together to collect goods to provide to young people who had been homeless and were entering their first home of their own. Our assistance to local people has developed from that time in response to the feedback we receive from those accessing our services and the changing needs in society.

We provide three main services, Start Up Foodbank, Start Up Helper Packs \& Start Up Support. All of these in different ways have assisted in alleviating the effects of deprivation. Each service was profoundly affected by the pandemic and in 2022/23 we had all of our services running again and supporting the community.

## Start Up Foodbank

The first Start Up Stirling foodbank was opened in 2012, with recognition at that time of the extent of local food poverty.

For 2022/23 our foodbanks thankfully ran for the full year, no longer needing to switch to full delivery again as we had during the pandemic.

We continue to provide support via our 4 food banks as well as deliveries for those who are infirm or living in rural areas.

## "It's not only the food but having someone to listen" - Foodbank Client

The last year has seen a rise in the number of referrals coming from working income families who are really struggling with the cost of living with food and fuel.
We are currently collaborating with around 40 referral agencies with our top ones being Stirling Council, Citizens Advice Bureau, NHS \& Schools.

Our summer campaign was a day trip to Burntisland and it happened on the hottest day of the year and was very successful. We gave all the families vouchers for lunch and ice cream and they really enjoyed it.

The winter season was particularly hard with the massive rise in utilities and the impact of Christmas costing more and people not able to afford food or items. We supported clients by donating electric blankets, oil filled heaters (cheapest form of heating) draught excluders, warm blankets, gloves, flasks etc.

We gave out Christmas gifts to families and young people along with Christmas dinners and hamper.

Margaret-Anne Ewart
Crisis Foodbank Worker


## Start Up Helper Packs

Starter Packs have been provided to people commencing new tenancies, following homelessness, or a crisis or significant change to their personal situation. A Standard Starter Pack includes crockery and cutlery, pots and pans, cooking utensils, towels, and cleaning products, plus basic kitchen cupboard items, such as tea, coffee, sugar, salt and pepper. Supplementary assistance packs are also available and are provided in response to the results of a client needs assessment.

We have also provided Emergency Packs to people who are homeless and welcome packs for those in temporary accommodation.

Male and Female Toiletry packs are also provided and distributed via partner agencies to help preserve client dignity.
"It was very useful as I had barely anything. I didn't have to worry about how I was possibly going to afford anything but I got everything I needed and this really eased my anxieties".

- Starter Pack Recipient

This Service continues to be supported with some funding from Stirling Council.


## Start Up Support

Since January 2017 Start Up Stirling had operated a support service to some of our more vulnerable clients. This aimed to provide the time, place and space for people to explore how to improve their individual situation. However, of equal benefit to many was the peer support and social contact the group also provided, helping to reduce their social isolation. Though much appreciated by the clients this service was costly in staff and volunteer time and had difficulty in demonstrating any objective effectiveness.

In October 2019, Start Up Stirling, in collaboration with Stirling District Citizens Advice Bureau, were successful in a funding application to the Scottish Government to deliver a new service, 'Tackling Rural Isolation' (TRI), predominantly in the rural North \& West areas of Stirling District. It was intended that Start Up Stirling would provide crisis food support and the practical and emotional element of the Client Support Service; CAB would provide support and advice on fuel/energy and finance. Transition funding was obtained to move the Client Support Service operation into the new TRI service from April 2020 onwards.
"I look forward to coming to the hub every week. It continues to provide both emotional and financial support."

- Support Client

Our support service extends to our community hubs in Callander and Killin.
The hubs are for anyone from these local areas who may be experiencing rural isolation. We provide a free light lunch in a safe and friendly environment where people meet to chat with each other and our volunteers, participate in crafting activities and table top games, or speak to one of the many advisory organisations that attend on a weekly basis.

Since the launch in Callander in September 2022 and Killin in January 2023, there has been a steady increase in the number of people attending these hubs regularly.

Gail MacDonald
Support Worker


## Warehouse

Our Warehouse and Facilities Manager Gerry McPeake rearranged the warehouse creating a more streamlined approach to sorting the generous donations from the community.

Through the purchase of additional racking and a cleaner and more efficient layout, this has made the process less strenuous to our volunteers while greatly speeding up our process.

New health and safety training was developed and deployed for all volunteers.
This training along with the improved layout and new equipment has helped make working in the warehouse safer and less physically draining.

"Week in and week out our dedicated teams of volunteers are working, all year round, 52 weeks of the year to help people in the Stirling Council area."

Gerry McPeake
Warehouse and Facilities Manager


## Staffing

In the course of the reporting year there have been some changes in the staffing team.
Tricia Cumming joined our team in June 2018 and served as our Volunteer and Training Coordinator until September 2022 when she chose to retire. Tricia is dearly missed and will always be a part of Start Up Stirling.

Before leaving Tricia got to work alongside Lisa Pilgrim our new Volunteer Coordinator.

After 4 months with us our Community Fundraiser Morag Blair left in June 2022 to join a fundraising team closer to home.

Carol Findlay joined the team in the vacant Community Fundraiser position.
Carol and Lisa both started in September 2022 and quickly became crucial to the work we do.

## Volunteering

In early June 2022, we were awarded the Queens Award for Voluntary Service - the highest national award for a voluntary organisation. It has been extremely pleasing for all involved with the Charity to see the endeavours of our wonderful volunteers recognised in this way.


Volunteers are vital, in the last year the following hours were used to aid the running of the charity.

728 hours driving our vans making Deliveries and Collections. 5096 hours in our warehouse sorting donations and making up packs. 2730 at our Foodbanks directly supporting volunteers.
"I have been made to feel very welcome to the role by all staff members and volunteers, and I am really enjoying working for the charity."

Lisa Pilgrim
Volunteer Coordinator


## Fundraising and Community Engagement

We would like to take this opportunity to thank everyone who has supported us, in so many ways over the past year, whether supporting our fundraising campaigns and appeals, as Charity of the Year, coffee mornings, grant making trusts and foundations, our corporate and regular online supporters, businesses who have a donation tin, or taking part in challenge events like the Edinburgh Marathon, Kiltwalks or the Supernova at the Kelpies. Last Christmas, even Santa Claus fundraised for us! Your support has provided everything from fresh fruit and vegetables, items for home starter packs, toiletry packs, as well as keeping the lights on in the warehouse.

In 2022, thanks to the support from the community, we provided over 100 school bags filled with lunch boxes and water bottles, so that the pupils who we were supporting had a new schoolbag for the new school year. At Christmas, we provided gifts for children and young people, young people in temporary accommodation and people living alone who were isolated and wouldn't have received a gift. This was especially prevalent in the rural towns and villages that we support. Over 400 people received a Christmas gift, and we distributed 250 Christmas hampers and 500 fresh meals, which were prepared by Forth Valley College Hospitality students. None of this additional support would have been available, had it not been for the generosity of the individuals, businesses and corporate donations for our Christmas Appeal.


Carol Findlay
Community Fundraiser


Julie Christie
Communities and Fundraising Manager

## Grant Funders

Scottish Government
Neighbourly - grants from Sainsbury's, Marks \& Spencer and Lidl
Arnold Clark Community Fund
Stirling Council
Volunteer Support Fund (Government funding administered by Impact Funders)
Tesco Community Fund
Bank of Scotland Reach Fund
M\&G Community Fund
Julia and Hans Rausing
McDonald's in the Community
Household Hardship Fund (Government funding administered by Corra)
Nationwide Community Fund

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## Summary service performance information

## Crisis Foodbank

2020/21 was the peak of the demand on our service, mostly due to additional packs and referrals as a result of the pandemic.
In 2021/22 our overall meals supplied dropped but our total referrals increased.
This was the start of a new trend in our support as a direct result of cost of living increases.
More people were being referred to our service but for shorter periods of time.
An increasing number of households being referred to us were working families who were no longer able to make their budget stretch to the end of every month, these household were asking for referrals for a week or 2 at the end of the month to help them until their next pay day. Many of these would repeat the referral in 2 or 3 months' time.
As shown in the numbers below, this trend only increased for the 2022/23 financial year.
People Supported and Food Issued

|  | $2019 / 20$ | $2020 / 21$ | Change | $2021 / 22$ | Change | $2022 / 23$ | Change |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Meals* | 100,212 | 137,868 | $38 \%$ | 121,188 | $-12 \%$ | 128,772 | $6 \%$ |
| Food | 4,261 | 5,876 | $38 \%$ | 5,225 | $-11 \%$ | 5,696 | $9 \%$ |
| Packs | 1,342 | 1,690 | $26 \%$ | 1,711 | $1 \%$ | 1,970 | $15 \%$ |
| Referrals |  |  |  |  |  |  |  |
| Adults | 1,627 | 2,075 | $28 \%$ | 2,146 | $3 \%$ | 2,425 | $13 \%$ |
| Children | 896 | 1049 | $17 \%$ | 1139 | $9 \%$ | 1268 | $11 \%$ |
| Total | 2,523 | 3,124 | $24 \%$ | 3,285 | $5 \%$ | 3,693 | $12 \%$ |

*The formula used to calculate meals is as follows:
Individuals supported $X$ weeks supported $X$ meals per days (3) $X$ how many days' food is supplied (4)
Example, a single client who is supported for one week $=12$ meals.

## Home Starter Packs

Summary data of packs and support items issued

|  | $2019 / 20$ | $2020 / 21$ | Change | $2021 / 22$ | Change | $2022 / 23$ | Change |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Starter Packs | 159 | 92 | $-42 \%$ | 219 | $138 \%$ | 269 | $23 \%$ |
| Kettle | 120 | 85 | $-29 \%$ | 199 | $134 \%$ | 245 | $23 \%$ |
| S-Duvet | 121 | 67 | $-45 \%$ | 171 | $155 \%$ | 146 | $-15 \%$ |
| D-Duvet | 123 | 99 | $-20 \%$ | 221 | $123 \%$ | 268 | $21 \%$ |
| Pillows | 367 | 265 | $-28 \%$ | 613 | $131 \%$ | 682 | $11 \%$ |
| Toaster | 11 | 12 | $9 \%$ | 166 | $1283 \%$ | 253 | $52 \%$ |
| Emergency | 284 | 373 | $31 \%$ | 465 | $25 \%$ | 471 | $1 \%$ |
| Welcome | 230 | 95 | $-59 \%$ | 154 | $62 \%$ | 144 | $-6 \%$ |
| Toiletry-M | 360 | 142 | $-61 \%$ | 236 | $66 \%$ | 160 | $-32 \%$ |
| Toiletry-F | 292 | 205 | $-30 \%$ | 360 | $76 \%$ | 234 | $-35 \%$ |

Demand on Starter Packs surged in 2022/23 with Stirling Councils Housing and Homeless teams identifying more tenants in need of our service than ever before.

2022/2023 saw an large increase in donations almost back to pre-pandemic levels, with more supporters returning to deliver goods to the unit.

| Donation Weight (kg) | $2019 / 20$ | $2020 / 21$ | $2021 / 22$ | Change | 2022/23 | Change |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Supermarkets | 32,790 | 51,057 | 44,220 | $-13 \%$ | 45,935 | $4 \%$ |
| Churches | 13,936 | 1,824 | 5,009 | $175 \%$ | 7,578 | $51 \%$ |
| Schools | 6,787 | 2,110 | 3,106 | $47 \%$ | 2,942 | $-5 \%$ |
| Businesses | 5,577 | 2,628 | 3,299 | $26 \%$ | 3,872 | $17 \%$ |
| Individual Giving | 4,839 | 3,228 | 2,977 | $-8 \%$ | 6,495 | $118 \%$ |
| Groups/Associations | 3,191 | 1,270 | 1,320 | $4 \%$ | 2,358 | $79 \%$ |
| Public Sector | 4,414 | 608 | 656.49 | $8 \%$ | 1,626 | $148 \%$ |
| Total | 71,553 | 62,726 | 60,587 | $-3 \%$ | 70,858 | $17 \%$ |

The return of donations at this scale has been wonderful but is not matching the amount of food we are distributing, as demand on the service increases.

Additional weekly food support is provided by our Cyrenians as part of our Fareshare membership. Local supermarkets also donate bread each week.

To help match the increasing demand throughout the year we are purchasing more food than ever before to ensure our packs contain all our core items. We can only continue to do this thanks to the continued generosity of our funders and donors.


## Structure, Governance and Management

Start Up Stirling was incorporated as a Scottish Charitable Incorporated Organisation (SCIO) on 6th March 2014. All historical charitable activities undertaken in the name of Start Up Stirling were at this time subsumed into the new organisation. The charity's structure and governance operate in accordance with the arrangements set out in its governing document, namely the Start Up SCIO Constitution version 3.

At its General Meeting in November 2021 the constitution was updated and modernised to clarify the charity objectives to remove some operational anomalies and to simplify the language, removing possible ambiguity.

The charity's activities are overseen by a Board of Trustees. This group is formed from the membership of the charity. All registered members are eligible to stand for and be elected to the Board. Trustee nomination and election normally takes place at the charity's annual general meeting. The Board of Trustees may at their discretion co-opt additional individual members onto the Board.

Management of the charity's operations is delegated to designated members of staff in accordance with a Board approved Scheme of Delegation. Staff are supported by volunteers in the delivery of the charity's various services. In certain areas the Board have at various times introduced functional working groups involving staff, volunteers and trustees. The working group approach is used primarily in the areas of warehousing and logistics, fundraising and administrative support.

The AGM in November was held in person with the option to dial in remotely.
The management of risk is an important responsibility of the Board of Trustees and policies and procedures have been established in key areas of potential risk and a risk register. A regular process of policy review is now in place to ensure that policies all remain appropriate and conform to relevant legislation and guidance. In addition, the charity maintains PVG accreditation for key staff and volunteers involved in client related activities or when serving as trustees.

## Reserves \& Reserves Policy

Reserves are held to ensure that Start Up Stirling can continue to deliver services to the charity's beneficiaries. The charity delivers a range of services and carries out a number of projects that involve the employment of staff and also certain longer-term contractual commitments, specifically premises rental for the charity's main warehouse operating unit.

The Board of Trustees have examined the requirement for unrestricted reserves and determined a policy of holding reserves equivalent to the lesser of; three months staff costs plus the balance of contractually committed rent on the warehouse operating unit, or three months total operating costs.

The total reserves of the charity at $31^{\text {st }}$ March 2023 were as follows:

|  | $2022 / 23$ | $2021 / 22$ | Required Reserves |
| :--- | :---: | :---: | :---: |
| Restricted Funds | 93,201 | 124,965 | $\mathrm{n} / \mathrm{a}$ |
| Unrestricted Funds | 460,543 | 365,717 | $\mathrm{n} / \mathrm{a}$ |
| TOTAL | 553,744 | 490,682 | $\mathrm{n} / \mathrm{a}$ |

Refer to Note 11 for a movement analysis of reserves.
The Trustees note that at 31 March 2023 the unrestricted funds of $£ 460,543$ were in excess of the required reserves under the Reserves policy. The Trustees remain cautious as to the level of reserves required for the charity, as the UK enters into a further period of change and as we deal with high levels of inflation and financial pressure for both clients and funders. The Trustees are aware that reliance on foodbanks may rise in the next two years due to the impact of inflation on domestic household budgets.

In the coming year the Trustees will look at setting aside an element of the unrestricted funds in designated funds. Designated funds are those unrestricted funds that have been allocated at the Trustees' discretion for particular purposes. They can be unallocated subsequently should circumstances change. The Trustees will review their tangible asset requirements and an appropriate level of designated funds necessary for the ongoing requirements of the charity in the coming year.

Approved by the trustees on 29th November 2023

| Signature | Signature | Hel byal |  |
| :--- | :--- | :--- | :--- |
| Name | Angus MacVicar | Name | Mark Aspinwall |
| Role | Convenor | Role | Treasurer |

## Where Our Income Comes From

Community donations - a wide variety of individuals and groups make regular and one-off donations to the charity via our website, using online payment services offered by the likes of Facebook. A significant proportion of the monies received come from local churches and faith bodies, community groups and schools. During the year we benefited from $£ 217,282$ in donations (2021/22: $£ 140,132$ ). We have been overwhelmed by the level of donations from individuals, groups and businesses during recent years and these donations have ensured that the charity has been able to continue to deliver its vital services.

Grants and Statutory funding - we have a number of established relationships with public sector and other grant awarding bodies who provide financial support to a number of specific aspects of the charity's operations. During 2022/23 the charity received income of $£ 186,686$ in relation to grants and statutory funding (2021/22: $£ 275,174$ ). We are extremely grateful for the support that we have received this year as it has allowed us to continue to adapt our approach to service delivery whilst complying with social distancing restrictions.
The details of the grant and statutory income received, and the associated level of expenditure is shown in Notes 3 and 4 of the Annual Accounts.

## How we spend the money

Home Starter Packs -this service involves the purchasing of various household items, bedding and packaging. A dedicated team of volunteers working out of our warehouse unit undertake the sorting and packaging of the support packs which are distributed to clients with the assistance of Stirling Council Homelessness Partnership.

Crisis Food Bank - our main gateway service is coordinated by Support Worker members of staff who liaise with referral organisations to organise a series of face to face food bank sessions in the Stirling area. These sessions are run by members of our volunteer supporter team. In addition to staffing costs, we incur expenditure on premises rental and related services, vehicle purchase and running costs, purchasing fresh produce, meat and dairy food items. We receive, sort and store donated food and other items in our warehouse unit that is overseen by our Warehouse $\mathcal{\delta}$ Facilities Manager.

Crisis Food Home Delivery - our services are available across the entire Stirling Council catchment area. We operate our own transport in the form of two vans that are driven by a team of volunteer drivers who deliver food and other goods to clients who are unable to attend our face to face food banks. The vehicles are also used to collect food donations from local supermarkets and pick-up community food donations from across the area.

Beyond the Food Bank - this additional support service is organised by Support Worker members of staff who liaise with individual clients. These sessions are run by members of our volunteer support team. In addition to staffing costs, we incur expenditure on the rental of external facilities and catering for community meals and other similar events. These sessions successfully were reintroduced in 2022/23.

General management, Fundraising, Volunteer Coordination and Other Support - a key part of sustaining the charity's activities is our engagement with donors and supporters, including a group of around one-hundred and ten local volunteers. We employ a General Manager, 2 Fundraising Managers and a Volunteer \& Training Coordinator on a part-time basis to coordinate a variety of initiatives aimed at maintaining and developing the flow of funds, food and other donations to the charity. We also employ an Office Administrator to support the operations of the charity, a Warehouse Facilities Manager and 2 Support Workers.

## Independent Examiner's Report to The Trustees of Start Up Stirling

I report on the accounts of the charity for the year ended 31st March 2023 which are set out on pages -9 to 38 .

## Respective responsibilities of trustees and examiner

The charity's trustees are responsible for the preparation of the accounts in accordance with the terms of the Charities and Trustee Investment (Scotland) Act 2005 and the Charities Accounts (Scotland) Regulations 2006 (as amended). The charity trustees consider that the audit requirement of Regulation 10 (1) (a) to (c) of the 2006 Accounts Regulations does not apply. It is my responsibility to examine the accounts as required under section 44(1) (c) of the Act and to state whether particular matters have come to my attention.

## Basis of independent examiner's statement

My examination is carried out in accordance with Regulation 11 of the 2006 Accounts Regulations. An examination includes a review of the accounting records kept by the charity and a comparison of the accounts presented with those records. It also includes consideration of any unusual items or disclosures in the accounts and seeks explanations from the trustees concerning any such matters. The procedures undertaken do not provide all the evidence that would be required in an audit, and consequently I do not express an audit opinion on the view given by the accounts.

## Independent examiner's statement

## Independent Examiner's Report To The Trustees Of Start Up Stirling

In the course of my examination, no matter has come to my attention:

1. which gives me reasonable cause to believe that in any material respect the requirements:

- to keep accounting records in accordance with Section 44(1) (a) of the 2005 Act and Regulation 4 of the 2006 Accounts Regulations
- to prepare accounts which accord with the accounting records and comply with Regulation 8 of the 2006 Accounts Regulations have not been met, or

2. to which, in my opinion, attention should be drawn in order to enable a proper understanding of the accounts to be reached.

Name: Ian Bilsland
Signature:


Relevant Professional qualification: FCCA
Address: Drummond Laurie
Unit 5 Gateway Business Park
Beancross Road
Grangemouth
FK3 8WX

## Date: 20th December 2023

INCORPORATING INCOME \& EXPENDITURE ACCOUNT
FOR THE YEAR ENDED 31st March 2023

| Unrestricted | Restricted | $2022 / 23$ | 2021/22 |
| ---: | ---: | ---: | ---: |
| funds | funds | Total | Total |
| $£$ | $£$ | $£$ | $£$ |

Income from

| Donations | 217,282 | - | 217,282 | 140,132 |
| :--- | ---: | ---: | ---: | ---: |
| Grants \& Statutory | 97,401 | 89,285 | 186,686 | 275,174 |
| Fundraising | 16,620 | - | 16,620 | 32,433 |
| Gain on disposal of fixed |  |  |  |  |
| assets | - | - | - | 23,297 |
| Other | 332,181 | 89,285 | 421,466 | 471,036 |
| Total |  |  |  |  |

## Expenditure on

| Staff \& Staff Related | 125,937 | 38,791 | 164,728 | 148,114 |
| :--- | ---: | ---: | ---: | ---: |
| Rent \& Premises Related | 44,033 | 12,990 | 57,024 | 42,808 |
| Food Purchases | 4,445 | 29,941 | 34,386 | 45,865 |
| Fundraising Supplies | 3,227 | 327 | 3,554 | 642 |
| Starter Pack Purchases | 2,606 | 24,539 | 27,145 | 25,629 |
| Family support services | 334 | 3,906 | 4,239 | 11,255 |
| Depreciation | 21,844 | - | 21,844 | 14,800 |
| Office Supplies \& Services | 25,443 | 2,236 | 27,679 | 12,801 |
| Miscellaneous | 6,492 | 60 | 6,552 | 350 |
| Insurance | 4,643 | - | 4,643 | 4,732 |
| Professional Fees | 137 | 1,511 | 1,648 | 4,888 |
| Transport | 3,893 | 1,068 | 4,962 | 7,398 |
| Total | 243,036 | 115,368 | 358,404 | 319,282 |


| Net income |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Net income | 89,145 | $(26,083)$ | 63,062 | 151,754 |
| Transfers | 5,681 | $(5,681)$ | - | - |
| Movements in funds | 94,826 | $(31,764)$ | 63,062 | 151,754 |
| Total funds brought forward | 365,717 | 124,965 | 490,682 | 338,928 |
| Total funds carried forward | 460,543 | 93,201 | 553,744 | 490,682 |

None of the charity's activities were discontinued during the above financial years. There were no recognised gains or losses from the disposal of assets in the previous financial year.

|  | Notes | 2022/23 | 2021/22 |
| :---: | :---: | :---: | :---: |
|  |  | E | E |
| Fixed assets |  |  |  |
| Tangible assets | 7 | 43,296 | 59,743 |
| Current assets |  |  |  |
| Prepayments | 8 | 4,283 | 4,288 |
| Cash |  | 508,859 | 426,651 |
|  |  | 513,142 | 430,939 |
| Current liabilities |  |  |  |
| Deferred income | 10 |  | - |
| Creditors | 9 | 2,694 | - |
|  |  |  |  |
| Net current assets |  | 510,448 | 430,939 |
| Net assets |  | 553,744 | 490,682 |
| Funds |  |  |  |
| Restricted funds | 11 | 93,201 | 124,965 |
| Unrestricted funds |  |  |  |
| General funds | 11 | 360,543 | 274,717 |
| Designated funds |  | 100,000 | 91,000 |
| Total unrestricted funds | 11 | 460,543 | 365,717 |
| Total funds |  | 553,744 | 490,682 |

Approved by the trustees on $29^{\text {th }}$ November 2023

| Signature | Signature | Mel Wyal |  |
| :--- | :--- | :--- | :--- |
| Name | Angus MacVicar | Name | Mark Aspinwall |
| Role | Convenor | Role | Treasurer |

## START UP STIRLING

STATEMENT OF CASH FLOWS

## AS AT 31st March 2023

|  | 2022/23 | 2021/22 |
| :---: | :---: | :---: |
|  | £ | £ |
| Operating activities |  |  |
| Cash flow from Operations | 63,062 | 151,754 |
| Adjusted for: |  |  |
| Depreciation | 21,844 | 14,800 |
| Gain on disposal of fixed assets | - | $(23,297)$ |
| Movement in Debtors | 5 | 126 |
| Movement in Creditors | 2,694 | $(57,082)$ |
| Cash generated from Operations | 87,605 | 86,301 |
| Investing activities |  |  |
| Payments to acquire fixed assets | $(5,397)$ | $(55,819)$ |
| Proceeds from disposal of fixed assets | - | 18,797 |
| Cash used in investing activities | $(5,397)$ | $(37.022)$ |
| Net cash generated |  |  |
| Cash generated from Operations | 87,605 | 86,301 |
| Cash used in investing activities | $(5,397)$ | $(37,022)$ |
| Net cash generated | 82,208 | 49,279 |
| Cash and cash equivalents at 1 April | 426,651 | 377,372 |
| Cash and cash equivalents at 30 March | 508,859 | 426,651 |

## START UP STIRLING

NOTES TO THE ACCOUNTS
FOR THE YEAR ENDED 31st March 2023
NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES
Basis of Preparation
The financial statements have been prepared under the historic cost convention and in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice (SORP) applicable to charities preparing accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Irelard (FRS102) effect from 1st January 2015. The Financial Reporting Standards applicable in the UK and Republic of Ireland (FRS102), the Companies Act (2006), the Charities and Trustees Investment (Scotland) Act (2005) and the Charities Accounts (Scotland) Regulations (2006) as amended.

## Going Concern

The Board of Trustees are of the opinion that the charity can continue to meet its obligations as they fall due for the foreseeable future and have therefore prepared the financial statements on a going concern basis.

Based on the annual budget approved by the Trustees for the year to 31st March 2023 the charity has sufficient cash held at the bank to cover a full year's worth of expenditure from the date that this annual report was approved by the Trustees. As a direct result of this the Trustees will continue to meet its obligations as they fall due for the foreseeable future.

## Deferred income

Income received from a third party is deferred and carried on the balance sheet as a liability where the entitlement for use is not met. Refer to Note 10 for details of deferred income.

## Expenditure

All expenditure is accounted for on an accrual basis and is recognised in the period in which it is incurred. Charitable expenditure comprises those costs incurred by the charity in the delivery of its activities and services in pursuit of its charitable purposes. Reported expenditure includes costs attributed to such charitable activities and also costs of an indirect nature necessary to support the delivery of these services.

## Fund accounting

Funds held by the charity are either in an unrestricted general fund that is used in pursuit of the organisation's overall charitable purposes, or in a restricted fund. Restrictions applied to the use of funds may be stipulated by donors at the point that monies are made available to the charity. The charity's Board of Trustees may at their discretion decide to set aside funds for a specific charitable purpose and thereby designate restrictions on the use of funds.

General reserves are unrestricted funds that are available for use at the Trustees' discretion for the furtherance of the charity's objectives. Designated funds are funds set aside at the discretion of the Board for specific purposes which would otherwise form part of unrestricted funds.

The Designated Reserve reflects unrestricted funds earmarked for the replacement of tangible fixed assets at the end of their useful lives and required for the effective continuation of the charity's activities.

The General Reserve reflects the balance of unrestricted and undesignated funds of the charity.

## Fixed assets

Tangible fixed assets are measured at historic cost less accumulated depreciation and any accumulated impairment losses. Depreciation is provided on all tangible fixed assets and charged to the Income $\mathcal{G}$ Expenditure account on a straight-line basis. Refer to Note 7 for details of the charities tangible fixed assets and related deprecation charges.

## Cash and cash equivalents

Cash and cash equivalents include cash at bank and in hand. In the Statement of Cash Flows, cash and cash equivalents are shown net of any bank overdrafts, where applicable. Bank overdrafts are reported as borrowing liabilities on the Statement of Financial Position.

## Debtors and prepayments

The organisation is a registered charity and does not carry out any trading activities. Consequently, reported debtors and prepayments relate to the proportion of any goods or services paid for by the charity where an element remains to be consumed in a future period.

## Creditors

Short-term creditors are measured at transaction price, normally the invoice price. Reported creditors include employer social security and tax liabilities. Loans and other financial liabilities are initially recognised at transaction price net of any transaction costs and consequently measured at amortised cost determined using the effective interest method.

## Taxation

The organisation is a registered charity and does not carry out any trading or other taxable activities. Consequently, no provision is made for Corporation Tax. Other taxes, including VAT, are recognised as an expense in the period to which they relate. The charity claims Gift Aid tax relief on eligible donations in accordance with applicable HMRC regulations.

## Pensions

Employer pension contributions to a NEST money purchase plan are reported as operating costs and recognised as an expense in the period to which they relate.

## NOTE 2 - CRITICAL ACCOUNTING JUDGEMENTS

Estimates and judgements in relation to the charity's financial position form part of a continual and ongoing process of financial management. Where accounting judgements are made these are based on historical experience and other relevant factors, including expectations of future events that are believed to be reasonable under the circumstances.

|  | Unrestricted <br> funds | Restricted <br> funds | $2022 / 23$ | Total |
| :--- | ---: | ---: | ---: | ---: |

NOTE 4 - ANALYSIS OF EXPENDITURE ATTRIBUTED TO GRANTS \& STATUTORY INCOME

|  | Unrestricted funds | Restricted funds | $\begin{array}{r} 2022 / 23 \\ \text { Total } \end{array}$ | $\begin{array}{r} \text { 2021/22 } \\ \text { Total } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
|  | £ | £ | £ | £ |
| Arnold Clark Communities Fund | - | 465 | 465 | 1,000 |
| Arnold Clark Staff Fund | - | - | - | 720 |
| Arnold Clark Winter Fund | - | - | - | 2,500 |
| HSBC | - | - | - | 3,139 |
| Nationwide | - | 24,259 | 24,259 | 25,788 |
| Neighbourly - Sainsbury's Helping Everyone |  |  |  |  |
| Eat Better Community Fund | - | 257 | 257 | 500 |
| NISA | - | 424 | 424 | 2,953 |
| Persimmon Homes Community Champions |  |  |  |  |
| initiative | - | - | - | 1,000 |
| Roberson Trust | - | - | - | 6,750 |
| Scottish Government | - | - | - | 39,646 |
| Stirling Council | - | - | - | 36,264 |
| Stirling Council Fresh Food | - | - | - | 4,903 |
| Stirling Council Good Food | - | 19,395 | 19,395 | 559 |
| Stirling Council Homeless | - | 10,408 | 10,408 | 6,317 |
| Scottish Communities Fund | - | 592 | 592 | 605 |
| Stafford Trust | - | - | - | 4,864 |
| Stirling Albion Football Club | - | - | - | 300 |
| Stirling Council Activities Fund | - | 1,919 | 1,919 | 11,546 |
| Volunteering Support Fund | - |  | - | 500 |
| Yorkshire Building Society | - | 1,678 | 1,678 | 13 |
| Sons of the Rock | - | - | - | 325 |
| Woodward Trust | - | - | - | 400 |
| Stirling Voluntary Enterprise | - | - | - | 2,750 |
| Stirling and Bridge of Allan Round Table |  | - | - | 283 |
| Gordon Fraser Charitable Trust | - | - | - | 1,003 |
| Tesco / Groundwork UK | - | - | - | (8) |
| Clackmannanshire Council | - | 2,500 | 2,500 | 5 |
| Aviva | - | - | - | 190 |
| Martin Lewis Covid fund |  | 126 | 126 | - |
| Bank of Scotland Foundation | - | 19,127 | 19,127 | 23,053 |
| Foundation Scotland | - | 3,542 | 3,542 | 16,252 |
| Mary's Memorial Fund | - | 283 | 283 | 135 |
| 10Percent | - | 283 | 283 | - |
| Forth Giving - Sons of the Rock - Human |  |  |  |  |
| Comfort Fund | - | 253 | 253 | - |
| Julia and Hans Rausing Trust | - | 18,728 | 18,728 | - |
| M\&S Neighbour | - | 1,000 | 1,000 | - |
| Stirling Council Summer Fund |  | 9,940 | 9,940 | - |
| Stirling Council Let's Get Together Fund |  | 189 | 189 | - |
| Total | - | 115,368 | 115,368 | 194,255 |

START UP STIRLING
NOTES TO THE ACCOUNTS (CONTINUED)
FOR THE YEAR ENDED 31st March 2023
NOTE 5 - NET INCOME

| Stated after charging | $2022 / 23$ | $2021 / 22$ |
| :--- | ---: | ---: |
|  | $£$ | $£$ |
| Depreciation of owned assets | 21,844 | 14,800 |
| Operating lease rentals - land \& buildings | 35,772 | 33,600 |

NOTE 6 - STAFF COSTS

|  | $2022 / 23$ | $2021 / 22$ |
| :--- | ---: | ---: |
| Staff salaries | $£$ | $£$ |
| Social security | 128,312 | 111,094 |
| Pensions | 26,199 | 24,629 |
| Training | 10,105 | 8,778 |
| Total | 112 | 3,613 |
| Average number of employees | 164,728 | 148,114 |

NOTE 7 - FIXED ASSETS

| Cost | Motor vehicles | Plant and machinery | Total |
| :---: | :---: | :---: | :---: |
|  | E | E | E |
| As at 1st April 2022 | 54,881 | 29,797 | 84,678 |
| Additions | - | 5,397 | 5,397 |
| Disposals | - | - | - |
| As at 31st March 2023 | 54,881 | 35,194 | 90,075 |
| Depreciation |  |  |  |
| As at 1st April 2022 | $(8,433)$ | $(16,502)$ | $(24,935)$ |
| Charge for the year | $(13,720)$ | $(8,124)$ | $(21,844)$ |
| Disposals | - | - | - |
| As at 31st March 2023 | $(22,153)$ | $(24,626)$ | $(46,779)$ |
| Net book value |  |  |  |
| As at 31st March 2022 | 46,448 | 13,295 | 59,743 |
| As at 31st March 2023 | 32,727 | 10,568 | 43,296 |

In the year to $31^{\text {st }}$ March 2022 the gain on disposal of $£ 23,297$ arose on the disposal of one vehicle and the part exchange a second. Both vehicles had been full written down. The Statement of cash flows shows the cash flows that took place for these disposals with the part exchange value being netted off to show the cash flows rather than the notional proceeds and reduction in the purchase price received.

NOTE 8 - PREPAYMENTS

|  | $2022 / 23$ | $2021 / 22$ |
| :--- | ---: | ---: |
| Insurance | $£$ | $£$ |
| Rent | 1,953 | 2,180 |
| Total | 2,330 | 2,108 |

NOTE 9 - CREDITORS

## 2022/23

## NOTE 10 - DEFERRED INCOME

There were no movements in deferred income for the year to 31st March 2023.
The comparative movements in deferred income for the year to $31^{\text {st }}$ March 2022 were as follows:

|  | 2021/22 <br> Opening position | Funds received | 2021/22 <br> Released to income | $\begin{array}{r} \text { 2021/22 } \\ \text { Closing position } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
|  | £ | £ | £ | £ |
| Nationwide | 50,047 | - | $(50,047)$ | - |
| NISA | 4,100 | - | $(4,100)$ | - |
| Scottish Communities Fund | 2,000 | - | $(2,000)$ | - |
| Total | 56,147 | - | $(56,147)$ | - |

START UP STIRLING
NOTES TO THE ACCOUNTS (CONTINUED)
FOR THE YEAR ENDED 31st March 2023
NOTE 11 - MOVEMENT IN FUNDS

|  | $2022 / 23$ <br> Opening position | $2022 / 23$ <br> Incoming resources | $2022 / 23$ <br> Outgoing resources | $\begin{aligned} & \text { 2022/23 } \\ & \text { Transfers } \end{aligned}$ | $\begin{array}{r} \text { 2022/23 } \\ \text { Closing } \\ \text { position } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | £ | £ | £ | E | £ |
| Restricted funds | 124,965 | 89,285 | $(115,368)$ | $(5,681)$ | 93,201 |
| Unrestricted funds | 365,717 | 332,181 | $(243,086)$ | 5,681 | 460,543 |
| Total | 490,682 | 421,466 | $(358,404)$ | - | 553,744 |
|  | 2021/22 <br> Opening position | 2021/22 Incoming resources | 2021/22 <br> Outgoing resources | 2021/22 Transfers | 2021/22 <br> Closing position |
|  | £ | £ | £ | £ | £ |
| Restricted funds | 120,129 | 196,114 | $(183,505)$ | $(7,774)$ | 124,965 |
| Unrestricted funds | 218,799 | 274,922 | $(135,776)$ | 7,774 | 365,717 |
| Total | 338,928 | 471,036 | $(319,281)$ | - | 490,682 |

NOTE 11 - MOVEMENT IN FUNDS (CONTINUED)
The detailed movement in funds is shown in the table below:

|  | Incoming resources to 31st March 2023 | Resources expended to 31st March 2023 | Movement in funds to 31st March 2023 |
| :---: | :---: | :---: | :---: |
|  | £ | £ | £ |
| Unrestricted funds |  |  |  |
| General fund | 332,181 | $(243,036)$ | 89,145 |
| Restricted funds |  |  |  |
| Robertson Trust | - | - | - |
| Stirling Council | - | $(1,919)$ | $(1,919)$ |
| Aviva | - | (126) | (126) |
| Martin Lewis Covid fund | - | - |  |
| Bank of Scotland Foundation | 2,495 | $(19,127)$ | $(16,632)$ |
| Foundation Scotland | - | $(3,542)$ | $(3,542)$ |
| Mary's Memorial Fund | - | (283) | (283) |
| HSBC | - | - |  |
| Nationwide | - | $(24,259)$ | $(24,259)$ |
| NISA | 350 | (424) | (74) |
| Stirling Council Good Food For All Fund | - | - |  |
| Stirling Council Homeless Grant | - | $(10,408)$ | $(10,408)$ |
| Scottish Communities Fund | - | (592) | (592) |
| Stirling Council - Good Food For All Fund | - | $(19,395)$ | $(19,395)$ |
| Forth Valley NHS Food Activity Grant | - | - | - |
| Murdoch Forrest | - | - | - |
| Lottery Communities fund | - | - | - |
| Scottish Power | - | - | - |
| Awards for All, Together For Our Planet | - | - | - |
| Neighbourly - Sainsbury's Helping Everyone Eat Better |  |  |  |
| Community | 500 | (257) | 243 |
| Stirling Council Let's Get Together Fund | 500 | (189) | 311 |
| 10 per cent giving | 1,000 | (283) | 717 |
| Forth Giving - Sons of the Rock - Human Comfort Fund | 1,000 | (253) | 747 |
| Marks and Spencer Neighbourly Award | 1,000 | $(1,000)$ |  |
| Arnold Clark Community fund | 2,500 | (465) | 2,035 |
| Tesco Community Funding | 2,500 | $(2,500)$ |  |
| Corra Foundation | 5,000 | - | 5,000 |
| Volunteering Support Fund | 5,000 | $(1,678)$ | 3,322 |
| M\&G Community Funding | 7.500 | - | 7,500 |
| Stirling Council - Summer and Children Fund | 9,940 | $(9,940)$ |  |
| Stirling Council Good Food For All Fund | 10,000 | - | 10,000 |
| Julia and Hans Rausing Trust | 20,000 | $(18,728)$ | 1,272 |
| Stirling Council Homeless Grant | 20,000 | - | 20,000 |
| Total restricted funds | 89,285 | $(115,368)$ | $(26,083)$ |
| Total funds | 421,466 | $(358,404)$ | 63,062 |

START UP STIRLING
NOTES TO THE ACCOUNTS (CONTINUED)
FOR THE YEAR ENDED 31st March 2023

NOTE 11 - MOVEMENT IN FUNDS (CONTINUED)
Net movement in funds for the year to 31st March 2023, included in the above are as follows:

|  | $\begin{array}{r} \text { At } \\ \text { 1st April } \\ 2022 \end{array}$ | Net movement in funds | Transfer between funds | $\begin{array}{r} \text { At } \\ \text { 31st March } \\ 2023 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Unrestricted funds | £ | £ | £ | £ |
| General fund | 274,717 | 89,145 | $(3,319)$ | 360,543 |
| Designated funds | 91,000 | - | 9,000 | 100,000 |
| Total unrestricted funds | 365,717 | 89,145 | 5,681 | 460,543 |
| Restricted funds |  |  |  |  |
| Robertson Trust | 2,783 | - | $(1,875)$ | 908 |
| Stirling Council | 1,919 | $(1,919)$ | - | - |
| Aviva | 260 | (126) | - | 133 |
| Martin Lewis Covid fund | 3,448 | - | $(1,324)$ | 2,125 |
| Bank of Scotland Foundation | 16,632 | $(16,632)$ | - | - |
| Foundation Scotland | 3,542 | $(3,542)$ | $(1,373)$ | $(1,373)$ |
| Mary's Memorial Fund | 405 | (283) | - | 122 |
| HSBC | 12,006 | - | $(1,110)$ | 10,896 |
| Nationwide | 24,259 | $(24,259)$ | - | - |
| NISA | 1,147 | (74) | - | 1,073 |
| Stirling Council Good Food For All Fund | 5,097 | - | - | 5,097 |
| Stirling Council Homeless Grant | 2,683 | $(10,408)$ | - | $(7,725)$ |
| Scottish Communities Fund | 1,395 | (592) | - | 804 |
| Stirling Council - Good Food For All Fund | 8,989 | $(19,395)$ | - | $(10,406)$ |
| Forth Valley NHS Food Activity Grant | 400 | - | - | 400 |
| Murdoch Forrest | 5,000 | - | - | 5,000 |
| Lottery Communities fund | 10,000 | - | - | 10,000 |
| Scottish Power | 15,000 | - | - | 15,000 |
| Awards for All, Together For Our Planet | 10,000 | - | - | 10,000 |
| Neighbourly - Sainsbury's Helping Everyone Eat |  |  |  |  |
| Better Community |  | 243 |  | 243 |
| Stirling Council Let's Get Together Fund | - | 311 |  | 311 |
| 10 per cent giving | - | 717 |  | 717 |
| Forth Giving - Sons of the Rock - Human Comfort |  |  |  |  |
| Fund | - | 747 |  | 747 |
| Marks and Spencer Neighbourly Award | - | - |  | - |
| Arnold Clark Community fund | - | 2,035 |  | 2,035 |
| Tesco Community Funding | - | - |  | - |
| Corra Foundation | - | 5,000 |  | 5,000 |
| Volunteering Support Fund | - | 3,322 |  | 3,322 |
| M\&G Community Funding | - | 7,500 |  | 7,500 |
| Stirling Council - Summer and Children Fund | - | - |  | - |
| Stirling Council Good Food For All Fund | - | 10,000 |  | 10,000 |
| Julia and Hans Rausing Trust | - | 1,272 |  | 1,272 |
| Stirling Council Homeless Grant. | - | 20,000 |  | 20,000 |
| Total restricted funds | 124,965 | $(26,083)$ | $(5,681)$ | 93,201 |
| Total funds | 490,682 | 63,062 | - | 553,744 |

## NOTE 11 - MOVEMENT IN FUNDS (CONTINUED)

The detailed comparative movement in funds is shown in the table below:

|  | Incoming resources to 31st March 2022 | Resources expended to 31st March 2022 | Movement in funds to 31st March 2022 |
| :---: | :---: | :---: | :---: |
|  | £ | £ | £ |
| Unrestricted funds |  |  |  |
| General fund | 274,922 | $(135,778)$ | 139,144 |
| Restricted funds |  |  |  |
| Robertson Trust | 7,500 | $(6,750)$ | 750 |
| Sons of the Rock | - | (325) | (325) |
| Woodward Trust | - | (400) | (400) |
| Stirling Council | - | $(36,264)$ | $(36,264)$ |
| Scottish Government | - | $(29,645)$ | $(29,645)$ |
| SVE | - | $(2,000)$ | $(2,000)$ |
| Yorkshire Building Society | - | (13) | (13) |
| Stirling and Bridge of Allan Round Table | - | (283) | (283) |
| Gordon Fraser Charitable Trust | - | $(1,003)$ | $(1,003)$ |
| Tesco / Groundwork UK | - | 8 | 8 |
| Clackmannanshire Council | - | (5) | (5) |
| Scotmid Community Grant | - | - | - |
| Aviva | - | (190) | (190) |
| Martin Lewis Covid fund | - | - | - |
| Voluntary Action | - | - | - |
| Bank of Scotland Foundation | 24,948 | $(23,053)$ | 1,895 |
| Foundation Scotland | 5,000 | $(16,252)$ | $(11,252)$ |
| Mary's Memorial Fund | - | (135) | (135) |
| Stafford Trust | - | $(4,864)$ | $(4,864)$ |
| Arnold Clark Communities Fund | 1,000 | $(1,000)$ |  |
| Arnold Clark Change for Charity | 720 | (720) | - |
| Arnold Clark Community Fund Winter Edition | 2,500 | $(2,500)$ | - |
| HSBC | 15,505 | $(3,139)$ | 12,366 |
| Nationwide | 50,047 | $(25,788)$ | 24,259 |
| Neighbourly - Sainsbury's Helping Everyone Eat Better |  |  |  |
| Community Fund | 500 | (500) | - |
| NISA | 4,100 | $(2,953)$ | 1,147 |
| Persimmon Homes Community Champions initiative | 1,000 | $(1,000)$ | - |
| Stirling Council Fresh Food | 10,000 | $(4,903)$ | 5,097 |
| Stirling Council Homeless Grant | 9,000 | $(6,317)$ | 2,683 |
| Scottish Communities Fund | 2,000 | (605) | 1,395 |
| Stirling Albion Football Club | 300 | (300) | - |
| Stirling Council Activities Fund | 11,546 | $(11,546)$ | - |
| Volunteering Support Fund | 500 | (500) | - |
| Stirling Council - Good Food For All Fund | 9,548 | (559) | 8,989 |
| Forth Valley NHS Food Activity Grant | 400 |  | 400 |
| Murdoch Forrest | 5,000 | - | 5,000 |
| Lottery Communities fund | 10,000 | - | 10,000 |
| Scottish Power | 15,000 | - | 15,000 |
| Stirling Council - Awards for All, Together For Our Planet | 10,000 | - | 10,000 |
| Total restricted funds | 196,114 | $(183,504)$ | 12,610 |
| Total funds | 471,036 | $(319,282)$ | 151,754 |

## START UP STIRLING

NOTES TO THE ACCOUNTS (CONTINUED)
FOR THE YEAR ENDED 31st March 2023

## NOTE 11 - MOVEMENT IN FUNDS (CONTINUED)

The comparative net movement in funds for the year to $31^{\text {st }}$ March 2022, included in the above are as follows:

|  | $\begin{array}{r} \text { At } \\ \text { 1st April } \\ 2021 \end{array}$ | Net movement in funds | Transfer between funds | $\begin{array}{\|r} \text { At } \\ \text { 31st March } \\ 2022 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Unrestricted funds | £ | £ | £ | £ |
| General fund | 218,799 | 139,144 | $(83,226)$ | 274,717 |
| Designated funds | - | - | 91,000 | 91,000 |
| Total unrestricted funds | 218,799 | 139,144 | 7,774 | 365,717 |
| Restricted funds |  |  |  |  |
| Robertson Trust | 6,750 | 750 | $(4,717)$ | 2,783 |
| Sons of the Rock | 325 | (325) | - | - |
| Woodward Trust | 400 | (400) | - | - |
| Stirling Council | 38,183 | $(36,264)$ | - | 1,919 |
| Scottish Government | 29,645 | $(29,645)$ | - | - |
| SVE | 2,000 | $(2,000)$ | - | - |
| Yorkshire Building Society | 13 | (13) | - | - |
| Stirling and Bridge of Allan Round Table | 283 | (283) | - | - |
| Gordon Fraser Charitable Trust | 1,003 | $(1,003)$ | - | - |
| Tesco / Groundwork UK | (8) | 8 | - | - |
| Clackmannanshire Council | 5 | (5) | - | - |
| Scotmid Community Grant | - | - | - | - |
| Aviva | 450 | (190) | - | 260 |
| Martin Lewis Covid fund | 4,772 | - | $(1,324)$ | 3,448 |
| Volunteer Action | - | - | - | - |
| Bank of Scotland Foundation | 14,737 | 1,895 | - | 16,632 |
| Foundation Scotland | 16,167 | $(11,252)$ | $(1,373)$ | 3,542 |
| Mary's Memorial Fund | 540 | (135) | - | 405 |
| Stafford Trust | 4,864 | $(4,864)$ | - | - |
| Arnold Clark Communities Fund | - | - | - | - |
| Arnold Clark Change for Charity | - | - | - | - |
| Arnold Clark Community Fund Winter Edition | - | - | - | - |
| HSBC | - | 12,366 | (360) | 12,006 |
| Nationwide | - | 24,259 | - | 24,259 |
| Neighbourly - Sainsbury's Helping Everyone Eat |  |  |  |  |
| Better Community | - | - | - | - |
| NISA | - | 1,147 | - | 1,147 |
| Persimmon Homes Community Champions initiative |  |  |  |  |
| Stirling Council Fresh Food | - | 5,097 | - | 5,097 |
| Stirling Council Homeless Grant | - | 2,683 | - | 2,683 |
| Scottish Communities Fund | - | 1,395 | - | 1,395 |
| Stirling Albion Football Club | - | - | - | - |
| Stirling Council Activities Fund | - | - | - | - |
| Volunteering Support Fund | - | - | - | - |
| Stirling Council - Good Food For All Fund | - | 8,989 | - | 8,989 |
| Forth Valley NHS Food Activity Grant | - | 400 | - | 400 |
| Murdoch Forrest | - | 5,000 | - | 5,000 |
| Lottery Communities fund | - | 10,000 | - | 10,000 |
| Scottish Power | - | 15,000 | - | 15,000 |
| Stirling Council - Awards for All, Together For Our |  |  |  |  |
| Total restricted funds | 120,129 | 12,610 | $(7,774)$ | 124,965 |
| Total funds | 338,928 | 151,754 | - | 490,682 |

START UP STIRLING
NOTES TO THE ACCOUNTS (CONTINUED)
FOR THE YEAR ENDED 31st March 2023
NOTE 11 - MOVEMENT IN FUNDS (CONTINUED)
A current year 12 months and prior year 12 months combined position is as follows:

|  | $\begin{array}{r} \text { At } 1^{\text {st }} \text { April } \\ 2021 \end{array}$ | Net movement in funds | Transfer between funds | $\begin{array}{r} \text { At 31st } \\ \text { March } 2023 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
|  | £ | £ | £ | £ |
| Unrestricted funds |  |  |  |  |
| General funds | 218,799 | 228,289 | $(86,545)$ | 360,543 |
| Designated funds | - | - | 100,000 | 100,000 |
| Total unrestricted funds | 218,799 | 228,289 | 13,455 | 460,543 |
| Restricted funds |  |  |  |  |
| Robertson Trust | 6,750 | 750 | $(6,592)$ | 908 |
| Stirling Council | 38,183 | $(38,183)$ | - | - |
| Aviva | 450 | (316) | - | 133 |
| Martin Lewis Covid fund | 4,772 | - | $(2,648)$ | 2,125 |
| Bank of Scotland Foundation | 14,737 | $(14,737)$ | (2,68) |  |
| Foundation Scotland | 16,167 | $(14,794)$ | $(2,746)$ | $(1,373)$ |
| Mary's Memorial Fund | 540 | (418) | - | 122 |
| HSBC | - | 12,366 | $(1,470)$ | 10,896 |
| Nationwide | - | - | - | - |
| NISA | - | 1,073 | - | 1,073 |
| Stirling Council Good Food For All Fund | - | 15,097 | - | 15,097 |
| Stirling Council Homeless Grant. | - | 12,275 | - | 12,275 |
| Scottish Communities Fund | - | 804 | - | 804 |
| Stirling Council - Good Food For All Fund | - | $(10,406)$ | - | $(10,406)$ |
| Forth Valley NHS Food Activity Grant | - | 400 | - | 400 |
| Murdoch Forrest | - | 5,000 | - | 5,000 |
| Lottery Communities fund | - | 10,000 | - | 10,000 |
| Scottish Power | - | 15,000 | - | 15,000 |
| Awards for All, Together For Our Planet | - | 10,000 | - | 10,000 |
| Neighbourly - Sainsbury's Helping Everyone Eat |  |  |  |  |
| Better Community | - | 243 | - | 243 |
| Stirling Council Let's Get Together Fund | - | 311 | - | 311 |
| 10 per cent giving | - | 717 | - | 717 |
| Forth Giving - Sons of the Rock - Human Comfort |  |  |  |  |
| Fund | - | 747 | - | 747 |
| Marks and Spencer Neighbourly Award | - | - | - | - |
| Arnold Clark Community fund | - | 2,035 | - | 2,035 |
| Tesco Community Funding | - | - | - | - |
| Corra Foundation | - | 5,000 | - | 5,000 |
| Volunteering Support Fund | - | 3,322 | - | 3,322 |
| M\&G Community Funding | - | 7,500 | - | 7,500 |
| Stirling Council - Summer and Children Fund | - | - | - | - |
| Julia and Hans Rausing Trust | - | 1,272 | - | 1,272 |
| Sons of the Rock | 325 | (325) | - | - |
| Woodward Trust | 400 | (400) | - | - |
| Scottish Government | 29,645 | $(29,645)$ | - | - |
| SVE | 2,000 | $(2,000)$ | - | - |
| Yorkshire Building Society | 13 | (13) | - | - |
| Stirling and Bridge of Allan Round Table | 283 | (283) | - | - |
| Gordon Fraser Charitable Trust | 1,003 | $(1,003)$ | - | - |
| Tesco / Groundwork UK | (8) | 8 | - | - |
| Clackmannanshire Council | 5 | (5) | - | - |


| Stafford Trust | 4,864 | $(4,864)$ | - | - |
| :--- | ---: | ---: | ---: | ---: |
| Subtotal of restricted funds | 120,129 | $(13,472)$ | $(13,455)$ | 93,201 |

START UP STIRLING
NOTES TO THE ACCOUNTS (CONTINUED)
FOR THE YEAR ENDED 31st March 2023
NOTE 11 - MOVEMENT IN FUNDS (CONTINUED)

|  | $\begin{array}{r} \text { At } 1^{\text {st }} \text { April } \\ 2021 \end{array}$ | Net movement in funds | Transfer between funds | $\begin{array}{r} \text { At 31st } \\ \text { March } 2023 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Subtotal of restricted funds (continued) | 120,129 | $(13,472)$ | $(13,455)$ | 93,201 |

Arnold Clark Communities Fund
Arnold Clark Change for Charity
(13,455 - 93,201

Arnold Clark Community Fund Winter Edition
Persimmon Homes Community Champions initiative
Stirling Albion Football Club
Stirling Council Activities Fund
Volunteering Support Fund - Year 1

| Total restricted funds | 120,129 | $(13,472)$ | $(13,455)$ | 93,201 |
| :--- | :--- | :--- | ---: | ---: |
| Total funds | 338,928 | 214,817 | - | 553,744 |

NOTE 11 - MOVEMENT IN FUNDS (CONTINUED)
A current year 12 months and prior year 12 months combined net movement in funds, included in the above are as follows:

|  | Incoming resources | Resources expended | Movement in funds |
| :---: | :---: | :---: | :---: |
|  | £ | £ | £ |
| Unrestricted funds |  |  |  |
| General fund | 607,103 | $(378,811)$ | 228,291 |
| Restricted funds |  |  |  |
| Robertson Trust | 7,500 | $(6,750)$ | 750 |
| Stirling Council | - | $(38,183)$ | $(38,183)$ |
| Aviva | - | (316) | (316) |
| Martin Lewis Covid fund | - | - | - |
| Bank of Scotland Foundation | 27,443 | $(42,180)$ | $(14,737)$ |
| Foundation Scotland | 5,000 | $(19,794)$ | $(14,794)$ |
| Mary's Memorial Fund | - | (418) | (418) |
| HSBC | 15,505 | $(3,139)$ | 12,366 |
| Nationwide | 50,047 | $(50,047)$ | - |
| NISA | 4,450 | $(3,377)$ | 1,073 |
| Stirling Council Good Food For All Fund | 20,000 | $(4,903)$ | 15,097 |
| Stirling Council Homeless Grant. | 29,000 | $(16,725)$ | 12,275 |
| Scottish Communities Fund | 2,000 | $(1,196)$ | 804 |
| Stirling Council - Good Food For All Fund | 9,548 | $(19,954)$ | $(10,406)$ |
| Forth Valley NHS Food Activity Grant | 400 | - | 400 |
| Murdoch Forrest | 5,000 | - | 5,000 |
| Lottery Communities fund | 10,000 | - | 10,000 |
| Scottish Power | 15,000 | - | 15,000 |
| Awards for All, Together For Our Planet | 10,000 | - | 10,000 |
| Neighbourly - Sainsbury's Helping Everyone |  |  |  |
| Eat Better Community | 1,000 | (757) | 243 |
| Stirling Council Let's Get Together Fund | 500 | (189) | 311 |
| 10 per cent giving | 1,000 | (283) | 717 |
| Forth Giving - Sons of the Rock - Human |  |  |  |
| Comfort Fund | 1,000 | (253) | 747 |
| Marks and Spencer Neighbourly Award | 1,000 | $(1,000)$ | - |
| Arnold Clark Community fund | 2,500 | (465) | 2,035 |
| Tesco Community Funding | 2,500 | $(2,500)$ | - |
| Corra Foundation | 5,000 | (2, | 5,000 |
| Volunteering Support Fund | 5,000 | $(1,678)$ | 3,322 |
| M\&G Community Funding | 7,500 | - | 7,500 |
| Stirling Council - Summer and Children Fund | 9,940 | $(9,940)$ | - |
| Julia and Hans Rausing Trust | 20,000 | $(18,728)$ | 1,272 |
| Sons of the Rock | - | (325) | (325) |
| Woodward Trust | - | (400) | (400) |
| Scottish Government | - | $(29,645)$ | $(29,645)$ |
| SVE | - | $(2,000)$ | $(2,000)$ |
| Yorkshire Building Society | - | (13) | (13) |
| Stirling and Bridge of Allan Round Table | - | (283) | (283) |
| Gordon Fraser Charitable Trust | - | $(1,003)$ | $(1,003)$ |
| Tesco / Groundwork UK | - | 8 | 8 |
| Clackmannanshire Council | - | (5) | (5) |
| Stafford Trust | - | $(4,864)$ | $(4,864)$ |
| Arnold Clark Communities Fund | 1,000 | $(1,000)$ | - |
| Subtotal for restricted funds | 268,833 | $(282,305)$ | $(13,472)$ |

START UP STIRLING
NOTES TO THE ACCOUNTS (CONTINUED)
FOR THE YEAR ENDED 31st March 2023
NOTE 11 - MOVEMENT IN FUNDS (CONTINUED)

|  | Incoming <br> resources | Resources <br> expended | Movement in <br> funds |
| :--- | ---: | ---: | ---: |
| Subtotal for restricted funds | $£$ | $£$ | $(13,472)$ |
| Arnold Clark Change for Charity | 268,833 | $(282,305)$ | 1 |
| Arnold Clark Community Fund Winter Edition | 720 | $(720)$ | - |
| Persimmon Homes Community Champions | 2,500 | $(2,500)$ |  |
| initiative |  |  | $(1,000)$ |
| Stirling Albion Football Club | 1,000 | $(300)$ | - |
| Stirling Council Activities Fund | 300 | $(11,546)$ | - |
| Volunteering Support Fund - Year 1 | 11,546 | $(500)$ | 0 |
| Total restricted funds | 500 | $(292,871)$ | 0 |
| Total funds | 285,399 | $(677,682)$ | $(13,472)$ |

A short description of each of the restricted funds is as follows:

## Robertson Trust

The fund relates to funding for people and communities in Scotland living with poverty and trauma.
Sons of the Rock / Forth Giving - Sons of the Rock - Human Comfort Fund
The fund is restricted to discrete items for our service users.

## Woodward Trust

The funds are restricted to purchase certain items for use in the organisation.
10 Per Cent Giving
This fund is restricted to items for service users.
Julia and Hans Rausing Trust
The funds are restricted to set amounts for staff salaries, volunteer related costs, property related expenses and food purchases
Stirling Council
The funds are restricted to cover a number of our costs, including food purchases and starter pack household items.
Volunteer action
The funds are restricted for volunteer and staff training.
Donations and fundraising
These are small donations and fundraising initiatives which cover specific activities at a point in time.
Scottish Government
The funds are restricted to covering specific staff costs, fresh food purchases and vehicle running costs.
Corra Foundation
The funds are restricted to defined back office and operational costs.
SVE
The funds are restricted to the production of recipe cards for our service users.
Yorkshire Building Society
The funds are restricted to expenditure for volunteers and our food delivery and related transport costs.
Stirling and Bridge of Allan Round Table
These funds are restricted to food purchases.
Waitrose Community Fund
These funds are restricted to food purchases.
Tesco / Groundwork UK
These funds are restricted to food purchases.
Scotmid Community Grant
These funds are restricted to food purchases.
Gordon Fraser Charitable Trust
The funds are restricted to supporting those in temporary accommodation.
Clackmannanshire Council
Start Up Stirling Annual Report April 2022 - March 2023

The funds are restricted to packaging of food for distribution.

## Aviva

The funds are restricted to supporting our work on Tackling Rural Isolation (TRI).
Martin Lewis Covid fund
The funds are restricted for food purchases, delivery costs of the foods and funding of specific staff salaries.
Bank of Scotland Foundation
The funds are in respect of contributing towards a proportion of specific staff salaries.

## Foundation Scotland

The funds are restricted to the purchase of food, specific purchases for the running of the organisation and transport costs.
Mary's Memorial Fund
The funds are a generous donation following the death of Mary McBride in May 2020. The funds are for use in our support services.

## Stafford Trust

The funds are restricted to training, support and workwear for our volunteers.
Arnold Clark Communities Fund
These funds are restricted for purchasing fresh food.
Arnold Clark Change for Charity
These funds are restricted for purchasing fresh food.
Arnold Clark Community Fund Winter Edition
These funds are restricted for purchasing fresh food.
HSBC
The funds are restricted to the costs for a community food growing project, GROW.
Nationwide
The funds are restricted to starter pack related items and an element of our salary costs.
Neighbourly - Sainsbury's Helping Everyone Eat Better Community / Marks and Spencer
These funds are restricted for purchasing food.
M\&G
These funds are restricted for purchasing food and fresh food.
NISA
These funds are restricted for purchasing food, welfare packs and emergency packs.
Persimmon Homes Community Champions initiative
These funds are restricted for purchasing Christmas food packs.
Stirling Council Fresh Food
These funds are restricted for purchasing fresh food.
Stirling Council Good Food For All Fund
These funds are restricted for purchasing fresh food.
Stirling Council Homeless Grant
These funds are restricted for purchasing Start up packs.
Scottish Communities Fund
These funds are restricted for the printing of recipe cards.
Stirling Albion Football Club
The funds are restricted for the purchase of school uniforms.
Stirling Council Activities Fund
The fund is restricted for purchasing family activities for the families that we are supporting.
Stirling Council - Summer and Children Fund
The fund is restricted for purchasing family activities for the families that we are supporting.
Tesco Community Fund
These funds are restricted for purchasing fresh food.
Volunteering Support Fund - Years 1 and 2
The funds are restricted for costs related to our volunteers.
Forth Valley NHS Food Activity Grant
The funds are restricted for a BBQ to be held in the Callander area.
Murdoch Forrest
These funds are restricted to the costs for a community food growing project, GROW.
Lottery Communities fund

These funds are restricted to the costs for a community food growing project, GROW. Scottish Power
These funds are restricted to the costs for a community food growing project, GROW. Stirling Council - Awards for All, Together For Our Planet
These funds are restricted to the costs for a community food growing project, GROW.


[^0]:    Charity of the Year
    Superglass
    Beaverbrooks Stirling

